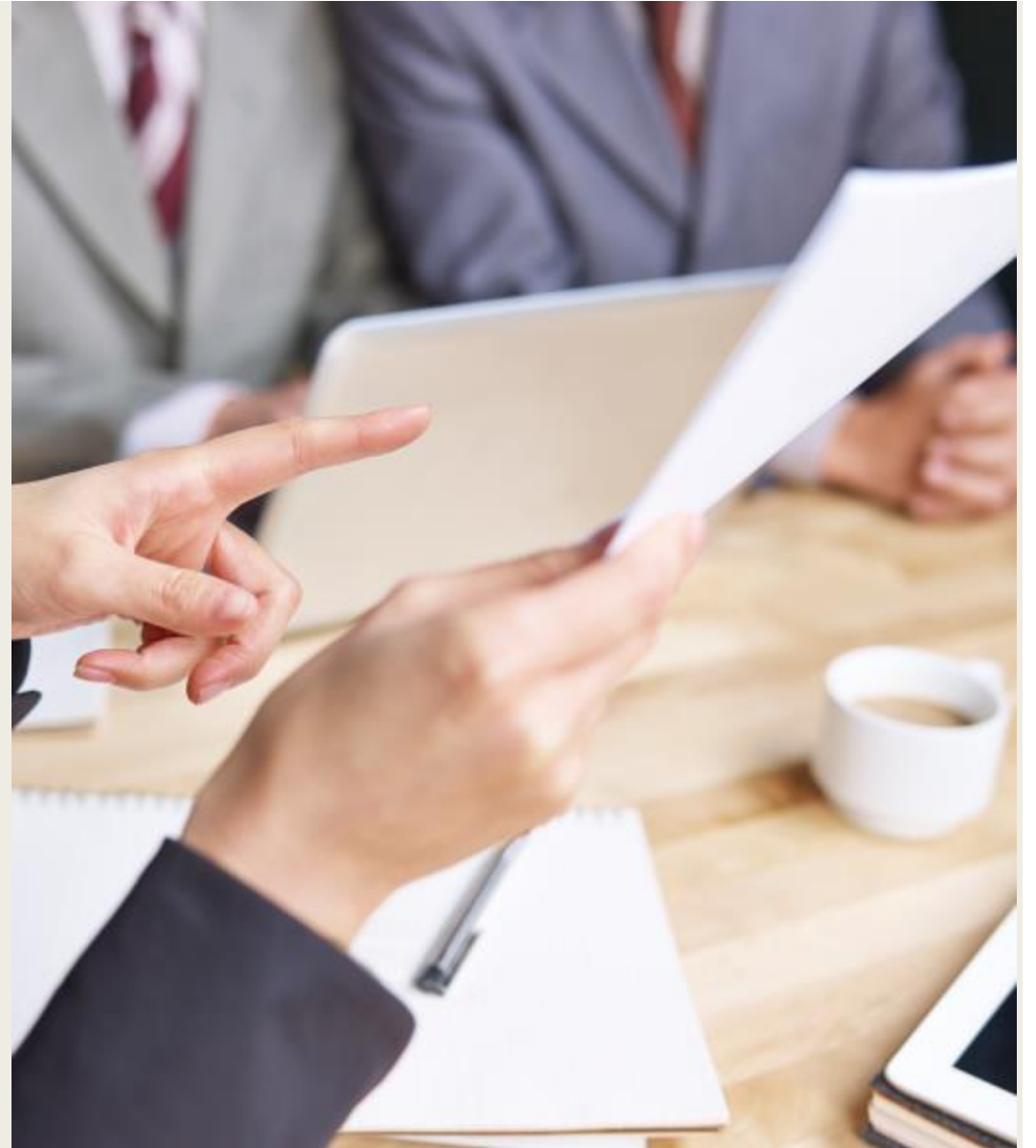


AGENDA

TOPICS TO BE COVERED

- ▶ Discuss how to determine the best green products for your organization based on:
 - ▶ Local/Regional Legislation
 - ▶ Sustainability Objectives
 - ▶ Available Alternatives



Foodservice Products

Food Packaging



MARKET CONSIDERATIONS

1. What are the local and regional regulations?

- ▶ Polystyrene ban?
- ▶ PFAS-Free?
- ▶ Plastic Bag Ban?

2. What are the town's priorities around sustainability?

- ▶ Are there commitments to % of recycling or a zero waste goal?

3. What is the objective of your sustainability policy / preference?

- ▶ Compostable/Zero-Waste
- ▶ Recyclable/More Sustainable
- ▶ "APPEAR" Green



MARKET CONSIDERATIONS

4. How do your users discard the product?

- ▶ If the product is going to end up with consumers to dispose of, do they understand proper end-of-life disposal?
 - ▶ Recycle vs Compost
 - ▶ Ex. PLA confusion (compost vs recycle)

5. What recycling or composting programs are available in your area?

- ▶ Can users recycle the plastic product in your area?
- ▶ Do users have access to a commercial compost facility in your area?



Janitorial Products

Cleaners, Disinfectants, Equipment



CONSIDERATIONS

1. What are the state requirements?
2. Does your organization require the use of third-party certified products?
 - ▶ LEED Certified
 - ▶ Green Seal
3. How is new product use monitored?
 - ▶ Lack of enforcement will allow user to revert to old products & protocols
4. What are some barriers to product adoption?
 - ▶ Old school mentality
 - ▶ Fear of being replaced by new equipment



Sustainable Purchasing Goes Beyond the Product

Employee Training

- ▶ Integrating new chemicals and equipment into your organization requires training to:
 - ▶ Understand value of sustainable products & equipment
 - ▶ Increase adoption
 - ▶ Ensure Proper Use
 - ▶ Save money

EBP Training Academy

<https://www.ebpsupply.com/services/janitorial-training>

